

Core vs. Enhanced Onboardings

	<u>Core</u> (previously branded "Standard")	<u>Enhanced</u> (previously branded "Basics")
Flexibility	✓	✓
Autonomy	✓	✓
Duration	5 weeks for first hub, 3 weeks additional hub(s)	5 weeks Sales, 5 weeks Service, 7 weeks marketing
Hours	5 hours for first hub, 3 hours additional hubs	20hs Sales, 25hs Service, 33hs Marketing
Implementation Outside of Calls?	X	✓
Purpose	Implement main goals for each Hub directly in the call	Basic implementation containing these elements .