

HubSpot's Onboarding vs. Digifianz's Implementations

HubSpot's Onboarding You do it	Core Implementation Do it with you	Enhanced Implementation Do it for you
<input checked="" type="checkbox"/> Consulting calls	<input checked="" type="checkbox"/> Consulting calls	<input checked="" type="checkbox"/> Consulting calls
<input checked="" type="checkbox"/> No implementation*	<input checked="" type="checkbox"/> Implementation during calls	<input checked="" type="checkbox"/> Implementation during calls <input checked="" type="checkbox"/> Implementation between calls
\$2,000 Avg. Price per Professional Hub	\$510 Avg. Price per Professional Hub for HubSpotters	\$2,214 Avg. Price per Professional Hub for HubSpotters

* HubSpot does not allow Onboarding Specialists to implement directly in your portal, you have to do it.

Core vs. Enhanced Implementations

Core

Implementation

Do it with you

Enhanced

Implementation

Do it for you

Duration

5 weeks for first hub, plus
3 weeks for additional hub(s)

5 weeks Sales, 5 weeks Service,
7 weeks Marketing

Hours

5 hs for first hub, plus
3 hs per additional hub(s)

20 hs Sales, 20 hs Service,
33 hs Marketing

Implementation outside of calls?

 No

 Yes

Purpose

Help implement main goals for each
Hub directly in the call.

Implementation containing
specific scope elements.

digifianz 